



A division of Sterling Business Brokers, Inc.

Professional Business & Commercial Brokers Serving both Buyers and Seller

Chase Business Brokers was established to serve client needs in the sales or purchase of small and medium priced businesses and commercial property. Our Client's confidentiality is protected throughout all phases of the marketing cycle. We provide the skill necessary to market businesses & commercial property successfully and to facilitate the negotiation of the sale, including, but not limited to, the following activities.

Valuation:

Chase Business Brokers designates a target price which optimizes return to the client while establishing a realistic financing format for the buyer. The price formula is designed to meet the requirements of the client and ensure maximum safety for both the buyer and the seller throughout the financing term. A Certified Business/Property Appraiser, if necessary can determine Fair Market Value.

Packaging:

Detailed financial and or marketing profile is compiled to represent the business attractively to potential buyers with compromising the seller confidentially these professionally packaged portfolios are provided for the benefit of both the buyer and the seller and often facilitate the escrow process.

Marketing:

Our dynamic networks of experience agents employ many marketing tools to target qualified buyers who are financially capable of purchasing a specific business. Chase Business Brokers first identifies what business appeals to the prospective buyer, and then screens all potential buyers for financial strength and appeal to the prospective buyer, and then screens all potential buyers for financial strength and applicable business experience. This procedure endeavors to match buyers with the business for sale ***prior to the disclosure of any confidential information.***

Negotiation:

Chase Business Brokers is actively involved in many aspects of the sale terms and condition and the preparation of the proper documentation, which will require for the competition of the business/property transaction. When final details for the transfer of the ownership completed, our agents will refer you to the experience escrow officer. Throughout each step of the transaction, escrow and the bulk sales procedures are carefully followed to ensure all requirements of the sales agreement are implemented in a concise and thorough manner.

Fee Structure:

Consultations are free; there is no initial fee. Chase Business Broker receives payment through the escrow when the sale is complete.

Summary:

Chase Business Brokers is a highly qualified brokerage firm designed to market and sell small and medium size companies and property in an industry, such as service is not readily available. Chase Business Brokers has identified this niche and become the leading Bay Area Business Brokerage firm providing the finest service to our clientele. Our Solid reputation is exemplified by our steady flow of referrals and repeat business.

Chase Business Brokers experience agents provide superior customers service: the essential element in assisting you with the monumental decision to buy or sell your business.

Chase Business Brokers
3480 Buskirk Ave. Suite 300
Pleasant Hill, Ca. 94523
925-945-0550 Main 925-945-175 Fax
Web page: www.Chase-Brokers.com