



Business Brokers of California

Professional Business & Commercial Brokers Serving both Buyers and Sellers

Business Brokers of California (BBC) was established to serve client needs in the sale or purchase of small and medium priced businesses and commercial property. Our Client's confidentiality is protected throughout all phases of the marketing cycle. We provide the skill necessary to market businesses & commercial property successfully and to facilitate the negotiation of the sale, including, but not limited to, the following activities.

Valuation:

Business Brokers of California designates a target price which optimizes return to the client while establishing a realistic financing format for the buyer. The price formula is designed to meet the requirements of the client and ensure maximum safety for both the buyer and the seller throughout the financing term. A Certified Business/Property Appraiser, if necessary can determine Fair Market Value.

Packaging:

Detailed financial and or marketing profile is compiled to represent the business attractively to potential buyers without compromising the seller's confidentiality. These professionally packaged portfolios are provided for the benefit of both the buyer and the seller and often facilitate the escrow process.

Marketing:

Our dynamic networks of experience agents employ many marketing tools to target qualified buyers who are financially capable of purchasing a specific business. (BBC) Business Brokers of California first identifies what business appeals to the prospective buyer, and then screens all potential buyers for financial strength and appeal to the prospective buyer, and then screens all potential buyers for financial strength and applicable business experience. This procedure endeavors to match buyers with the business for sale *prior to the disclosure of any confidential information.*

Negotiation:

Business Brokers of California (BBC) is actively involved in many aspects of the sale terms and condition and the preparation of the proper documentation, which will be required for the completion of the business/property transaction. When final details of the transfer of ownership is completed, our agents will refer you to an experienced escrow officer. Throughout each step of the transaction, escrow and the bulk sales procedures are carefully followed to ensure all requirements of the sales agreement are implemented in a concise and thorough manner.

Fee Structure:

Consultations are free; there is no initial fee. Business Brokers of California (BBC) receives payment through the escrow when the sale is complete.

Summary:

Business Brokers of California (BBC) is a highly qualified brokerage firm designed to market and sell small and medium size companies and property in an industry.

Business Brokers of California (BBC) has identified this niche and become a leading Bay Area Business Brokerage firm providing the finest service to our clientele. Our Solid reputation is exemplified by our steady flow of referrals and repeat business.

Business Brokers of California (BBC) experience agents provide superior customer service: the essential element in assisting you with the monumental decision to buy or sell your business.

***Business Brokers of California,
Division of Luckhardt Management, Inc.***

***Business Brokers of California, 3480 Buskirk Ave., Suite 300,
Pleasant Hill, Ca. 94523, (925) 945-0550 Main, (925) 945-175 Fax,
www.9306161.com***