

Business Name: _____
 Survey By: _____
 Gross Income: \$ _____ For Period: _____ to _____

P & L SUMMARY

	ACTUAL EXPENSES	ADD BACKS & NON RETURNING EXPENSES
1. a. Owner(s) (_____) Salary, if included	\$ _____	\$ _____
b. Non-Recurring Salary: Explain _____	\$ _____	\$ _____
2. Discretionary Expenses, if included in expenses.	\$ _____	\$ _____
a. Auto Expense	a _____	a _____
b. Travel	b _____	b _____
c. Insurance (excess)	c _____	c _____
d. Interest	d _____	d _____
e. Entertainment	e _____	e _____
f. _____	f _____	f _____
g. _____	g _____	g _____
h. _____	h _____	h _____
i. _____	i _____	i _____
3. Non-Recurring expenses, explain _____		
a. _____	a _____	a _____
b. _____	b _____	b _____
c. _____	c _____	c _____
4. Non-cash expenses		
a. _____	a _____	a _____
b. _____	b _____	b _____
c. Depreciation	c _____	c _____
d. Amortization	d _____	d _____
5. Miscellaneous		
a. _____	a _____	a _____
b. _____	b _____	b _____
6. TOTAL ADJUSTMENTS	\$ _____	\$ _____
7. NET PROFIT (LOSS) FROM P & L		\$ _____
8. SELLER'S DISCRETIONARY CASH (#5 plus #7)	\$ _____	\$ _____

NOT VERIFIED BY
CHASE
Business Brokers

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